



Connecting a World of
Pharmaceutical Knowledge

New Jersey Chapter



ISPE Affiliates and Chapters Around The World

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New Jersey Chapter Statement of Value

New Jersey ISPE is an organization of, and for, professionals in the ever changing Life Sciences Community. As such, we strive to provide value to our various constituencies – owners, consultants, designers, contractors, vendors, students and the un- and under-employed – in a number of critical areas:

Wide range of multi-level **Education and Training** whether you are a newly graduated student or a multi-decade veteran, to enable you to be more successful at your current or yet-achieved "ideal" responsibilities within the Life Sciences community;

Sharing of **Industry Trends** to enable you to provide greater value to your employer, colleagues and the Life Sciences community in general, as we all strive to succeed in a "do more with less" environment;

Providing a forum in which you can **share** your expertise, experiences, innovations and thoughts/dreams with your colleagues via seminars, articles, roundtables, task forces and so on, where you can positively contribute to the future of the Life Sciences community

Encouraging "work hard, play hard" opportunities where **socializing and networking** provide forums to informally expand your professional and personal network, resulting in friendships that last for decade.

UPCOMING EVENTS

- | | |
|--------------|-----------------------------------------------------------------------------------------------------------|
| May 2, 2016 | Health Care Related Academic and Corporate Partnerships & Student Poster Competition
Johnson & Johnson |
| May 16, 2016 | Golf Outing & Winery Tour
Neshanic Valley Golf Course |
| October 2016 | 30 th Anniversary Celebration - details to follow |

The President's Message



Members,

How honored I am to share with you the exciting news that the NJ Chapter won two awards at 2015 ISPE Annual Meeting in Philadelphia, PA this fall. The “**Affiliate and Chapter Excellence Award**” recognizes the outstanding work of the International Affiliates and Chapters as reflected by membership development and services, management, industry and society support, and innovation. This Year, the Committee recognized three teams, the New Jersey Chapter, Delaware Valley Chapter, and Italy Affiliate.

The **New Jersey Chapter** was recognized for continuing to develop a consistent slate of well-attended educational and social events since its incorporation as ISPE’s first Chapter in 1989. It was noted that the Chapter often collaborates with neighboring Chapters and ISPE Communities of Practice to create its programs.

And one of the most meaningful comments made during the award breakfast was that the “Chapter has focused on fulfilling the needs of local members with effective Board leadership, a solid succession plan, grooming of **future leaders** and an Executive Advisory Committee. The Chapter also continues to develop future leaders through strong student chapter and young professionals programs. Chapter leaders firmly believe in Society involvement and work with companies in their territory to recruit Members and volunteers”.

When we think about the value of Membership with ISPE, aside from the educational opportunities we realize there are great networking opportunities at through our NJ Chapter events. Many members reach out to mentor Student Members and Young Professionals and some of those relationships begin at one of our monthly events. Our Student Poster Contest article shares some of those successes with our membership.

For our seasoned professionals in this industry the value of ISPE is in the links forged between industry professionals with common work challenges, connecting professionals and companies to practical guidance and dialogue between industry and global regulators. Non-member attendees are welcomed warmly and often meet industry friends for life!

The **NJ Chapter 30th Anniversary** Celebration coming up later this year – we will hear more about this soon!

Make every event this year an opportunity for you to inspire a student, a young professional, members or a potential member! Bring a friend, refer a colleague and make an opportunity for them to be inspired.

I look forward to seeing you at the NJ Chapter events this spring!

Paul Malinowski, President - BD

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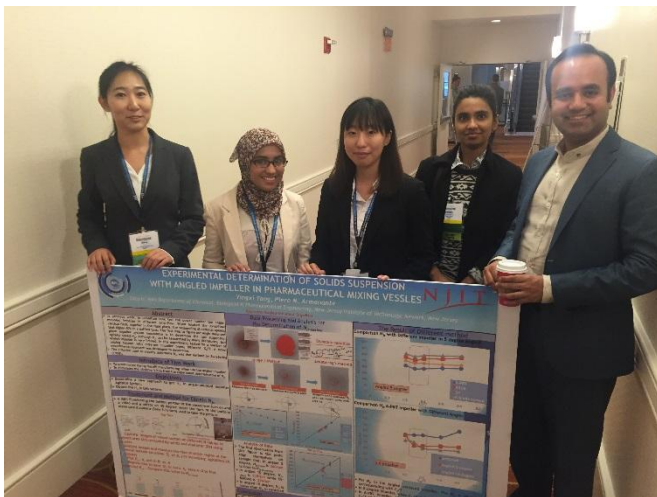
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NJ Chapter Student Poster Contest Congratulations!



Alok Bhatt, NJ Chapter Board Member and Chair of Student Committee with NJ Chapter Student Poster Contest winners: Sana Nasim (NJIT), Meng Li (NJIT), Yingxi (Sally) Tang (NJIT), and Maitraye Sen (Rutgers). Congratulations!



Participating NJ Chapter Students made us very proud at ISPE National Poster Contest at 2015 ISPE Annual Meeting in Philadelphia, PA!

	2015 ISPE Poster Winners	Category
1	<u>Sana Nasim (NJIT)</u>	Undergraduate
2	<u>Meng Li (NJIT)</u>	Graduate (PhD)
3	<u>Yingxi (Sally) Tang (NJIT)</u>	Graduate (MS)
4	<u>Maitraye Sen (Rutgers)</u>	Graduate (PhD)

Past Events

Holiday Party 2016



February 2, 2016 Single-Use Disposable Manufacturing Case Study and Facility Tour Event -

Host: Prolong Pharmaceutical
South Brunswick, NJ

A sold-out crowd learned how a critical disposable manufacturing suite was designed, constructed and will be operated. This was an exciting opportunity to view the otherwise difficult to get to interstitial space, laboratories and manufacturing suite that includes weigh and dispense operations.

After the tour, the project team presented stepping through the projects key decision drivers leading to the projects capital appropriation, design, and startup. The program will concluded by discussing challenges and lessons learned along with a question and answer session.

There was a very lively cocktail hour along with an array of delicious food including dessert and coffee to close out the evening.

2016 ISPE NJC CHAPTER SPONSORSHIP AND ADVERTISING PROGRAM

Advertising and sponsorship represents an excellent opportunity to be identified as an industry participant and a supporter of ISPE New Jersey Chapter's Professional Programming. It is a particularly cost effective means of increasing your firm's visibility to the Chapter membership and beyond. ISPE NJC has many exciting sponsorship and advertising opportunities in 2016. These include:

Chapter Sponsorship: \$1,650

Chapter Sponsorship has many benefits, including:

- Recognition as a Chapter Sponsor at all ISPE NJC events in 2016 (see fact sheet for details)
- Name and Logo on announcements for all ISPE NJC events in 2016 (see fact sheet for details)
- 1/2 page Advertising space in the ISPE NJC newsletter for 2016 (A \$800 value!)
- 12 month Advertising space on the ISPE NJC website in 2016 (A \$500 value!) Two complimentary tickets for all 2016 NJC Events¹ and additional attendees from your organization receive 10% off any event ticket cost.
- **Advertising**
Advertising opportunities are available for the Newsletter and Website "a la carte":
- **Newsletter Advertising (2016-2017)** – The Chapter publishes a newsletter 4 times a year, highlighting recent and upcoming events, educational programs, technical articles and general interest to the members. The newsletter is published electronically to all current ISPE NJC members and others on our circulation list. (5000+ recipients). Advertise for 1 issue or 4 consecutive issues:
Business Card size - \$100 per issue or \$350 for 4 issues (a \$400 value!)
1/4 page- \$150 per issue or \$525 for 4 issues (a \$600 value!)
1/2 page - \$200 per issue or \$700 for 4 issues (an \$800 value!)
- **Website Advertising** – Your ad is visible to everyone who visits the ISPE NJC website.
6 months - \$275 12 months - \$500

Event/Program Sponsorship- (Opportunities starting at \$125 depending upon Event)

Event Sponsorship has many benefits, including:

- Name and Logo on all Announcements for designated event
- Recognition at Event during session
- Complimentary Tickets for Two Attendees¹
- Select Event(s)- Vendor Table/Display (Professional Development Day and Golf Outing)
- **Note 1- Golf outing complimentary tickets are limited to Clubhouse Outing activities only.**
- **To become a sponsor please visit - <https://www.eventbrite.com/e/2016-ispe-njc-chapter-sponsorship-advertising-program-tickets-19824345150> or contact manager@ispenj.org**



Interview with Harry Segner Vice President ISPE NJ Chapter

Q. When did you first join ISPE?

A. 2002

Q. Why did you join?

A. I joined for various reasons. I think the most important to me at the time was industry networking. In my line of work (business and relationship development), it is important to get the client's perspective. It also is a way to give back to the industry that provides so much to my firm. It's important to be a part of the industry and learn the current trends and the future direction of the industry. There are a lot of learning opportunities so I am able to keep current with what my clients' needs are.

Q. Do you regularly attend meetings and events?

A. All that I can. Even before I joined the board I attended as many meetings and events as my schedule would allow.

Q. What do you get out of them?

A. Critical industry trends, from the formal presentations to the small talk, on the pharma, biopharma and medical device industries. It's also a way to meet new people, to see old friends and to have a presence in the industry both for myself and my company.

Q. Do you attend the Annual Meeting?

A. I have attended all Annual Meetings, except for one in the last 15 years.

Q. Why do you attend?

A. It's the largest and best opportunity to do what local events cannot. The Annual Meeting is international in scope. The programs are very well thought out and broken into multiple tracks. It gives me the ability to attend sessions with the appropriate audience of my peers in the industry to learn more. It's also an opportunity for extensive networking.

Q. Do you serve as a volunteer or board member?

A. I was invited to serve as the NJ Chapter Communications Committee chair as a non-board member, reporting to the Chapter secretary. Some of my responsibilities included the newsletter, internal and external communications, and setting up backdrop slide shows for meetings. I did that for one year. I was then asked to join the board and elected as Secretary for one year. I was then elected as Treasurer and held that post for 2 years and was elected as Vice President last year. My duties as Chapter Vice President include responsibilities on occasions of the absence of the President. I am also responsible for the Chapter Policies, By Laws and the Insurance program. The VP also acts as one of the Chapter representatives to the North American and South American Affiliates Council (NASAAC) and the Joint Affiliates Council (JAC) at the international level of ISPE. These are organizations representing chapters and affiliates worldwide, providing input to ISPE regarding chapter and affiliate specific issues. I also get involved in volunteer training.

Q. What are the key benefits of being a member of NJ ISPE Chapter for you?

A. I am very proud that the New Jersey Chapter was the original chapter of the ISPE organization. It's where it all started and is still the hub of a majority of pharmaceutical headquarters. We have a great group of people and the chapter was founded by some of our member companies.

Welcome to our 39 New Members! November 1, 2015-January 31, 2016

Mr. John Barrios, [Manhattan College](#)
Andre Braxton, [AstraZeneca](#)
Pamela Cutler
Jaime Garay-Lehmann, [GlaxoSmithKline](#)
Mr. Kenneth Kringdon, [Johnson & Johnson](#)
Indrajeet Mehare, MPharm, CMQ/OE
Mr. Ron Panetta, [M+W Group](#)
Mr. Jeffrey Ranges, [Actavis](#)
Mr. Ayman Saleh, [Rutgers University](#)
Mr. Michael Scimeca, [CRB Consulting Engineers](#)
Mr. Hsien-Yi Tsai, MS, [Rutgers University](#)
Miss Jiani Wang, [Stevens Institute of Technology](#)
Siyao Wang, [Stevens Institute of Technology](#)
Mr. Michael Berardo, [Valsource, Inc.](#)
Mr. Kevin Chang, [West-Ward Pharmaceutical Corp.](#)
Dr. Tyler Collins, Ph.D., [Prolong Pharmaceuticals](#)
Mr. Rick Drahos, B.B.A., [Valsource, Inc.](#)
Mr. Maxwell Gott, [Pfizer](#)
Mr. Ravikiran Karkera, [Novel Laboratories, Inc.](#)
Mr. Stephen Kuntz, [GSK](#)
Mr. Joseph P. LaFauci, [Teva](#)
Ms. Maria Linzmayer, [Merck & Co Inc](#)
Mr. Vijay Patel, [Bristol Myers Squibb](#)
Mr. Vincent Ranieri, [Johnson & Johnson](#)
Rahul Sareen
Mr. Christopher Soldi, B.S. ME, [Honeywell Inc.](#)
Mr. Syed M. Ahmed, [Impax Laboratories](#)
Mr. Andrew Gros-pin, MBA, BSME, [Dynamic Packaging Solutions, LLC](#)
Mr. Paul David Marini, [Sparta Systems Inc.](#)
Mr. Joseph Morales, BS, MS, [Valeant Pharmaceuticals](#)
Mr. Kent D. Mosier, BSME, [Integra Lifesciences](#)
Joe Patterson, [West Point Pharmaceutical Consulting](#)
Mr. Gil Roth, [Pharma & Biopharma Outsourcing Association](#)
Mr. Brent Schwartz, [Peak Technical Staffing USA](#)
Mr. Shriarjun Shastry, [NJIT](#)
Mr. Brian Wood, [West-Ward Pharmaceutical Corp.](#)
Mr. Paul Tarashuk, [Novartis](#)

2015-2016 – ISPE New Jersey Board of Directors

Paul Malinowski, BD (Becton Dickinson) – **President**

Harry Segner, Genesis Engineers – **Vice President**

Jim Brinkman, Pfizer – **Treasurer**

Debra Bahr, ProPharma Group – **Secretary**

Christine Farner, Sanofi Pasteur – **Engineering Representative**

Ray Roggero, CP Professional Services – **Vendor Representative**

Tom Flachmeyer, Prolong Pharmaceuticals – **QC Representative**

Alok Bhatt, Bristol-Myers Squibb – **Young Professional Representative**

Anthony Hutchinson, Merck – **Representative at Large**

Frank DeMarinis, Purdue Pharma – **Representative at Large**

Rich Smith, HDR – **Representative at Large**

Mike Kelliher, Genzyme – **Representative at Large**

Philip Sumner, Pfizer – **Representative at Large**

We welcome Bettyjane Watkins as NJ Chapter Manager!
manager@ispenj.org

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